# Global Telemarketing App

A Product of "DHRUVIKA GYMNESIUM MANAGEMENT SOFTWARE PVT. LTD."

## Features of Telecalling App

1- Inquiry Automatic Import from Justdial and Indiamart Business Account.
2- Bulk Data Import and Data Management System
3- Unlimited Staff Tracking and Management
4- Sales and Service Managment with live Location Tracking System
5- Live location Report of Staff with Map View
6- All Telecalling Staff Full Day Report Like Number Of Calls, Number of Connected Calls, Not Connected Calls, Ringing but not pickup Calls, Not Reachable Calls, etc...
7- Whole Day Reporting time to time with all necessary filters
8- Necessary Notifications

**Unlimited Staff & Unlimited Usage without any kind of Restrictions**

## OUR PRODUCTS

1. Global Gym Management Software (Mobile and Web App.)
2. Telecalling Management CRM (Mobile and Web App)
3. Customize Mobile and Web App Development
4. Data Mining Software Development


**Global Gym Software**

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info@globalgymsoftware.com


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## About US:

Global Gym Software is owned and managed by M.S/ DHRUVIKA GYMNESIUM SOFTWARE PVT. LTD., which has been instrumental in Computer Maintance, developing websites, customize Software and mobile apps for start-ups.

Inquiry Managemnt System is an intelligently built web service, tailored for clubs. Say goodbye to the worries, as we have brought your organization's management at your fingertips. We respect and understand the value of your business, so we want you to use your time growing it and not organizing it.

## What Is Global Telecalling and Sales Management System?

Global Inquiry Management System is a CRM Software that can allow managing your business all activity in single location.

## How it Useful for Your Business?

In our running business we regularaly received new leads from diffrent diffrent sources like Just Dial, Indiamart, Facebook, Google, SMS Marketing, etc... but due to our busy shedule we some times missing this inquiry to taken followup on time. If we not take inquiry followup on time then there is 90% chancess to lost this inquiry of before your cordination your compitator can take followup and convert it sales. Global Inquiry Management System Allow to Manage all your inquiry and followup

1. **Inquiry Management:**
   System for Tracking all kind of inquiry / add inquiry / follow up / discussion and necessary notification.

2. **Telecalling Staff / Reception Staff / Customer relationship Manager Staff:**
   Automatic Reminders, Tracking of whole day reporting, Follow up reporting and necessary sorting, staff base data allocation, end of the day full reporting and many more option there.

3. **Sales Management**
   Able to manage sales related all activity like create invoice, send quotation, send quotation on email direct from crm, Field staff also can able to submit sales order and necessary tracking. SMS and Email Notification.

4. **Service Engineer Management**
   If you are in Service Industry then you can easily track your field service engineer by location and route and you can also allocate service task to engineer so, they can manage whole things related each service by his mobile application.

5. **Field Marketing Executive Staff**
   In global telemarketing application allow to track your all field staff by his location and every visit detailed report done by field staff. You not need to ask your staff where he you just need to seen report in your application and you can see staff live location on your mobile phone

# FAQ SECTION:

1. **Is there any restriction for upload number of database?**
   **ANS:** no there is no any restriction for upload number of data you can easily upload up to 5,00,000(five lakh database in system without any special permission but if your data above 5,00,000 then you need to raise ticket for increase this limit

2. **Any restriction in number of Staff can able to use this app?**
   **ANS:** Unlimited Staff can able to use this application.

3. **What will be renewal charges after 1 year of package?**
   **ANS:** Our General Renewal Charges INR-3000/- Per Year from Next Year but if you in any offer then please confirm this at time of purchase.

4. **If we need additional customization as per our requirement then it will be possible? In web application and mobile application**
   **ANS:** we can easily do any customization in web app and mobile app but it`s part of discussion and development cost will be extra.

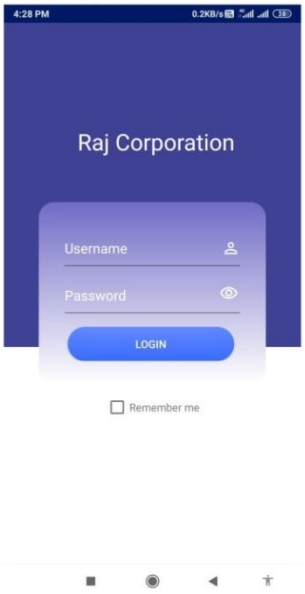
5. **Without Internet this application can work?**
   **ANS:** No, without internet this application cannot work.

6. **This is GST Enable Software?**
   **ANS:** Yes, This is GST Enable Billing Section where you can create all necessary billing with GST.

7. **Is there any system for pending payment collection?**
   **ANS:** There is Option for Follow up system for pending payment, in this you can take regular follow-up with client for pending payment and there is also option for automatically due payment message will send before 7 day / 3day/ 2 day /1 day /-1 day /-2 day / - 3 day that message will send through sms gateway.

8. **What is Justdial Business Account Integration?**
   **ANS:** If you have already premium subscription from www.justdial.com then this account we can easily integrate with this CRM Software so, all inquiry will be show in CRM that you received from justdial.

9. **What is India mart Business Account Integration?**
   **ANS:** If you have already premium subscription from **India mart** then this account we can easily integrate with this CRM Software so, all inquiry will be show in CRM that you received from India Mart Business Account.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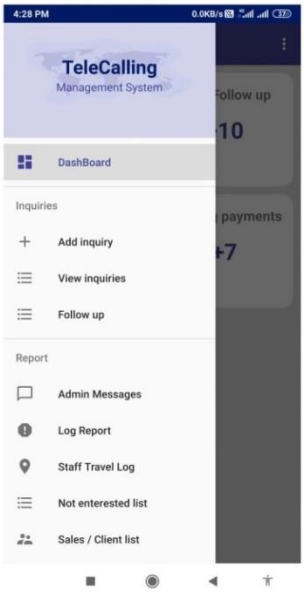
Raj Corporation
Username
Password
LOGIN
Remember me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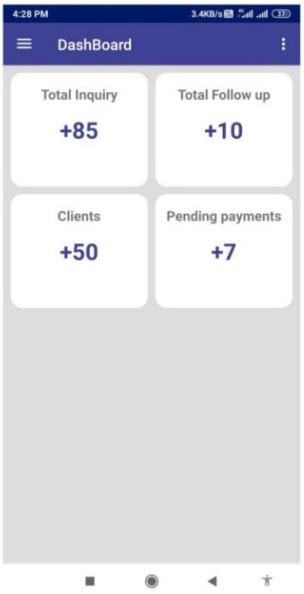
TeleCalling
Management System
DashBoard
Inquiries
Add inquiry
View inquiries
Follow up
Report
Admin Messages
Log Report
Staff Travel Log
Not enterested list
Sales / Client list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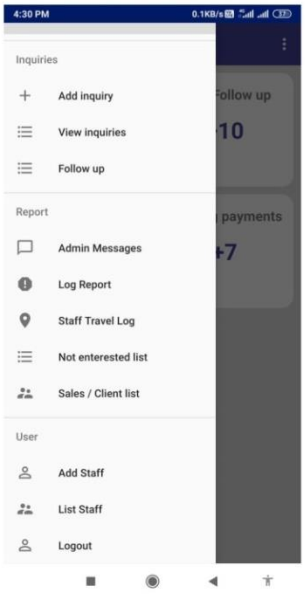
DashBoard
Total Inquiry
+85
Total Follow up
+10
Clients
+50
Pending payments
+7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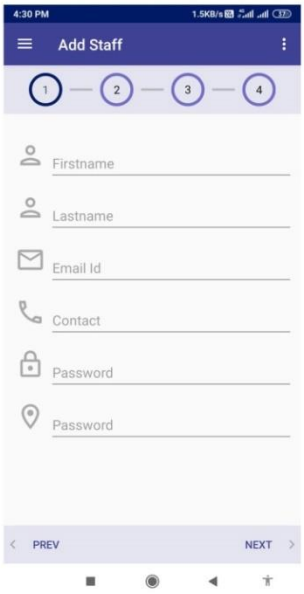
Inquiries
Add inquiry
View inquiries
Follow up
Report
Admin Messages
Log Report
Staff Travel Log
Not enterested list
Sales / Client list
User
Add Staff
List Staff
Logout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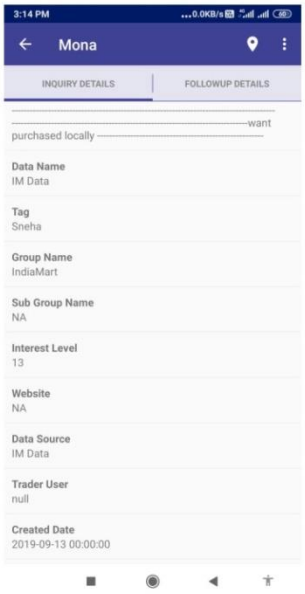
Add Staff
1
2
3
4
Firstname
Lastname
Email Id
Contact
Password
Password
PREV
NEXT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Mona
INQUIRY DETAILS
FOLLOWUP DETAILS
want
purchased locally
Data Name
IM Data
Tag
Sneha
Group Name
IndiaMart
Sub Group Name
NA
Interest Level
13
Website
NA
Data Source
IM Data
Trader User
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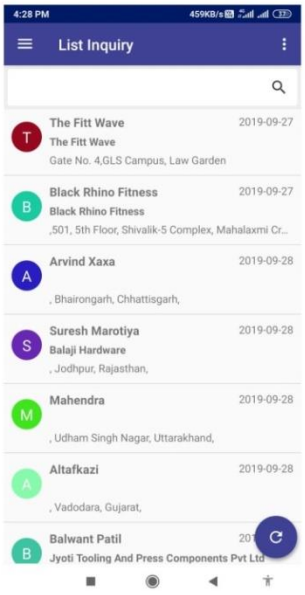
Created Date
2019-09-13 00:00:00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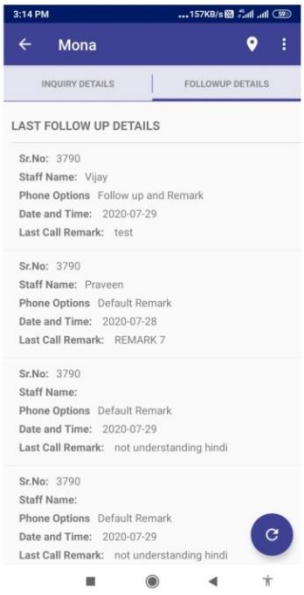
List Inquiry
The Fitt Wave
2019-09-27
The Fitt Wave
Gate No. 4,GLS Campus, Law Garden
Black Rhino Fitness
2019-09-27
Black Rhino Fitness
,501, 5th Floor, Shivalik-5 Complex, Mahalaxmi Cr...
Arvind Xaxa
2019-09-28
, Bhairongarh, Chhattisgarh,
Suresh Marotiya
2019-09-28
Balaji Hardware
, Jodhpur, Rajasthan,
Mahendra
2019-09-28
, Udham Singh Nagar, Uttarakhand,
Altafkazi
2019-09-28
, Vadodara, Gujarat,
Balwant Patil
Jyoti Tooling And Press Components Pvt Ltd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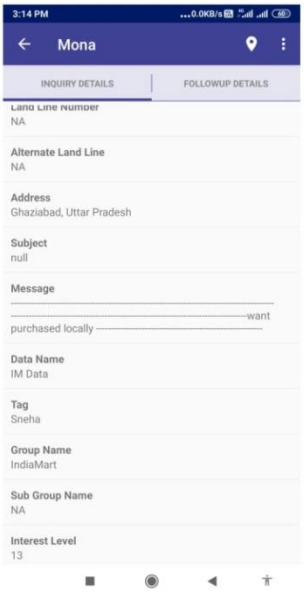
Mona
INQUIRY DETAILS
FOLLOWUP DETAILS
LAST FOLLOW UP DETAILS
Sr.No: 3790
Staff Name: Vijay
Phone Options Follow up and Remark
Date and Time: 2020-07-29
Last Call Remark: test
Sr.No: 3790
Staff Name: Praveen
Phone Options Default Remark
Date and Time: 2020-07-28
Last Call Remark: REMARK 7
Sr.No: 3790
Staff Name:
Phone Options Default Remark
Date and Time: 2020-07-29
Last Call Remark: not understanding hindi
Sr.No: 3790
Staff Name:
Phone Options Default Remark
Date and Time: 2020-07-29
Last Call Remark: not understanding hindi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Mona
INQUIRY DETAILS
FOLLOWUP DETAILS
NA
Alternate Land Line
NA
Address
Ghaziabad, Uttar Pradesh
Subject
null
Message
want
purchased locally
Data Name
IM Data
Tag
Sneha
Group Name
IndiaMart
Sub Group Name
NA
Interest Level
13

**Demo Link:**

**(1) Web Application Demo Link:**
https://callingserver.globalgymsoftware.com/
User Name: demo
Password : demo

**(1) Mobile Application Demo Link**
**Download from Google Play Store**
**https://play.google.com/store/apps/details?id=com.globalgymsoftware.globalstafftrackingapp**

**User Name: demo**
**Password: demo**

**for any other Information you can contact us:**


## Global Gym Software

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